QUESTIONS TO ASK YOUR PBM

Use these questions to understand how your PBM is paid, what you're entitled to see and where you may have leverage.



1

PRICING MODEL

- Is our arrangement traditional, pass-through, cost-plus or hybrid?
- Does the model differ by channel, such as retail, mail or specialty?
- What pricing benchmark is our contract tied to (AWP, WAC or NADAC)?

2

COMPENSATION

- What are all sources of PBM and affiliate revenue tied to our plan?
- Which are retained, and which are passed through to us?
- Do you use spread pricing? Do you bill us more than you pay the pharmacy?
- What administrative or service fees do you charge?
- Do you own pharmacies, and how might that influence our pricing and cost transparency?

3

TRANSPARENCY AND OVERSIGHT

- Do our reporting, data access and audit rights allow us to validate pharmacy pricing, rebates and fees?
- Will we have full access to our own historical claims data?
- Will you disclose your compensation the same way brokers and consultants must?

4

MEMBER SUPPORT

- What patient assistance programs are built into our plan, and how will members learn about them?

NOT SURE HOW YOUR PBM MEASURES UP?

Our pharmacy team can review your contract and help you get clear answers.

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