

LOWERING HEALTHCARE COSTS WITH SURGICAL CARE MANAGEMENT

When an employee undergoes surgery, it can be extremely costly to their employer. Mismanagement of surgical procedures can lead to prolonged recovery times, complications, such as infections, opioid use, or reoperations, all of which can further increase employer's healthcare costs.

Surgical care management is a creative solution for self-funded clients to manage these challenges. Combining the personalization of nurse case management and best practices of enhanced recovery after surgery, surgical care management delivers a proactive and more successful experience to patients pre- and post- operation. When implemented correctly, it can help lower costs, mitigate risks, and get employees back to work faster.

THE SCENARIO

A social services organization, with a 2,200-member employer-sponsored plan, was experiencing increased healthcare costs, with a significant percentage attributed to costly surgical procedures and long recovery periods.

Conner Strong & Buckelew recommended partnering with Goldfinch Health, the industry leader in surgical care management, to provide their members with the needed resources to speed patient recovery and lower healthcare costs.

THE RESULT

By implementing the Goldfinch Health surgery program, their members returned to work an average of 25 days faster than expected. The organization had an above average utilization rate, with 77% of eligible members choosing to utilize these services. Over the course of two years, the organization saved a total of 1,311 days* and experienced an \$11:\$1 return on investment.

**This figure represents days saved for cases with a 90-day run-out period.*

As a founding member of BrokerTech Ventures (BTV), Conner Strong & Buckelew is a leader in identifying innovators and insurtech startups to bring cutting edge solutions to our clients and the insurance industry. Our partnership with Goldfinch Health, a BTV Accelerator participant, reflects our commitment to providing our clients with a holistic suite of tools that lead to powerful health benefits and keep overall healthcare expenses down.

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25 AVERAGE DAYS SAVED PER CASE | **\$11:\$1 ROI**