

Employee Benefit Consultants

As seen in *Philadelphia Business Journal*, September 20, 2019
Ranked by Number of Local Benefit Consultant Professionals

2019 Rank	Name/URL	Address	Local Benefit Consultant Professionals	Total Number of Local Employees	Number of Local Offices	Top Local Executive
1	Willis Towers Watson willistowerswatson.com	1500 Market St. Philadelphia, PA 19102	450	1,300	3	Brad Messinger
2	Trion Group, a Marsh & McLennan Agency LLC company trion.com	2300 Renaissance Blvd. King of Prussia, PA 19406	381	444	3	Edmund F. Garno
3	Mercer mercer.com	1717 Arch St. 11th Fl. Philadelphia, PA 19103	185	185	3	Chris McCarthy
4	NFP NFP.com	2600 Kelly Rd. #300 Warrington, PA 18976	150	150	1	Mike Colarusso
5	Baker Tilly Virchow Krause LLP bakertilly.com	1650 Market St. #4500 Philadelphia, PA 19103	112	377	6	Donna Massanova
6	Conner Strong & Buckelew connerstrong.com	TRIAD1828 CENTRE 2 Cooper St. 18th Fl. Camden, NJ 08102	108	365	4	George E. Norcross III Michael Tiagwad Joseph DiBella
7	Arthur J. Gallagher & Co. ajg.com	3 Radnor Corporate Center #100 Radnor, PA 19087	105	200	6	Thomas Belmont Jr.
8	Corporate Synergies Group LLC Corpsyn.com	2 Aquarium Dr. #200 Camden, NJ 08103	73	122	1	Jeff Miller
9	Brown & Brown of Pennsylvania LP bbofpa.com	125 E. Elm St. #210 Conshohocken PA, 19428	60	100	3	Rob Heller
10	Aon aon.com	1650 Market St. #1000 Philadelphia, PA 19103	53	425	4	Joseph McGinty
11	BDO USA LLP. Bdo.com	1801 Market St. #1700 Philadelphia, PA 19103	46	290	3	Joanne Szupka
11	Creative Benefits Inc. creativebenefitsinc.com	3809 West Chester Pike #190 Newtown Square, PA 19073	46	57	1	Ruth Graham Conaghan
13	OneDigital Health and Benefits onedigital.com	660 American Ave. #101 King of Prussia, PA 19406	45	45	3	Matthew Mink
14	CBIZ Benefits & Insurance Services Inc. cbiz.com	401 Plymouth Rd. #200 Plymouth Meeting, PA 19462	43	483	12	Robin Widdis
15	Kistler Tiffany Benefits Co. ktbenefits.com	899 Cassatt Rd. #200 Berwyn, PA 19312	40	108	4	William O. Daggett Jr.
16	Alera Group philadelphia.aleragroup.com	795 E. Lancaster Ave. #210 Villanova, PA 19085	33	45	3	Gordon St. John
17	Lockton lockton.com	1800 John F. Kennedy Blvd. #1110 Philadelphia, PA 19103	20	65	2	Chris Keith
17	Lyons Companies lyonsinsurance.com	501 Carr Rd. #301 Wilmington, DE 19809	20	45	1	Catharine Lyons
19	Univest Insurance Inc. univest.net	521 W. Main. St. Lansdale, PA 19446	19	95	3	Ronald Flaherty
20	The Safeguard Group Inc. safeguardgroup.com	100 Granite Dr. #205 Media, PA 19063	16	60	1	Christopher Missett
21	Karr Barth Associates karr-barthassociates.com	1 Belmont Ave. Bala Cynwyd, PA 19004	15	325	3	Brian Sharkey
21	Korn Ferry Hay Group kornferry.com	1650 Arch St. #2300 Philadelphia, PA 19103	15	250	1	Steve Catone
21	The McKeogh Co. mckeogh.com	200 Barr Harbor Dr. #225 West Conshohocken, PA 19428	15	17	1	James McKeogh
24	Millennium Administrators Inc. millennium-tpa.com	P.O. Box 419 Lederach, PA 19450	10	10	2	Sara Picard
25	Tegler Benefits Group Inc. teglerbenefitsgroup.com	1615 W. Chester Pike #104 West Chester, PA 19380	8	48	1	Albert Tegler

WHAT ADVICE WOULD YOU GIVE TO AN EMPLOYER THAT HAS NOT UPDATED THEIR EMPLOYEE BENEFITS/PERKS PACKAGE TO EXPAND BEYOND THE TYPICAL MEDICAL/DENTAL/VISION, LTD, STD, COMMUTER, 401K BENEFITS PACKAGE?



JOSEPH DiBELLA
Managing Director, Executive
Vice President, Conner
Strong & Buckelew



In a tight labor market like we have here, employers need to be evaluating how to integrate contemporary solutions to their platform to attract and retain employees. Health and financial wellness, EAP, care navigation and other value-added offerings can help with talent acquisition and maintenance, and also help improve the health and overall well-being of the work force.



PATRICK GANGEMI
Principal, OneDigital
Health and Benefits



The advice we would provide to an employer that has not updated their benefit/perk is that eventually it will catch up to them which will affect retaining and recruiting the talent needed to fulfill their services.



JOSEPH MCGINTY
Senior Vice President-Benefits,
Local Practice Leader, Aon



Be deliberate. Understand your employee population, but also understand what is being offered by your industry/competitors. Your benefits adviser should provide benchmarking and survey insight. Once new benefits are offered, make the appropriate investment to ensure employees understand and appreciate the new offerings.



ROB HELLER
President, Brown & Brown
of Pennsylvania



Employers who haven't updated their employee benefits package need to go back to their employees and find out what is important to them. As an employer, you have to place importance in keeping the company's costs down, but you also benefit the company by keeping your employees happy. Re-evaluate your current package and update it with things that your team cares about. This step in the process separates good employers from great employers