

TOP INSURANCE BROKERAGES

CONNER
STRONG &
BUCKELEW

As seen in *Philadelphia Business Journal*, May 3rd, 2019

Ranked by Number of Local Employees

2019 Rank	Name/URL	Address	Local Employees	Lines of Insurance Products	Top Local Executive
1	Arthur J. Gallagher & Co. ajg.com	4 Radnor Corporate Center #510 Radnor, PA 19087	1350	Property/casualty insurance and risk management programs including traditional and loss-sensitive coverages; alternative risk solutions; employee benefits consulting; brokerage products and services; executive and employee benefit programs; benchmarking analytics and retirement plans	Tamra Walton Dan Tropp
2	Willis Towers Watson Inc. willistowerswatson.com	1500 Market St. Philadelphia, PA 19102	1300	All Property and Casualty insurance; Employee Benefits Insurance; Reinsurance	Brad Messinger
3	Conner Strong & Buckelew connerstrong.com	401 Route 73 N. #300 Marlton, NJ 08053	345	Property and casualty; employee benefits; risk management	Joseph Buckelew Michael Tiagwad George E. Norcross III
4	CBIZ Benefits & Insurance Services Inc. cbiz.com	401 Plymouth Rd. #200 Plymouth Meeting, PA 19462	300	Group health and welfare; property and casualty; life; retirement	Robin Widdis
5	Aon ars-us.aon.com/philly/	1 Liberty Pl. #1000 Philadelphia, PA 19103	250	Property; casualty; directors and officers; cyber liability; environmental; surety; transaction liability; health and benefits; reinsurance	David Bennink
6	Graham Co. grahamco.com	1 Penn Sq. W Philadelphia, PA 19102	182	Property and casualty; health; life; disability	William Graham IV Kenneth Ewell Michael Mitchell
7	Corporate Synergies Group LLC Corpsyn.com	2 Aquarium Dr. #200 Camden, NJ 08103	122	Medical; dental; vision; short-term disability; long-term disability; voluntary benefits; property and casualty	Jeff Miller
8	Brown & Brown of Pennsylvania LP bbofpa.com	125 E. Elm St. #210 Conshohocken, PA 19428	100	Medical; dental; life; long term care; disability; vision; critical illness; property; general liability; professional liability; business auto; workers compensation; employment practices liability; crime; cyber liability; personal lines	Rob Heller
9	The Safeguard Group Inc. safeguardgroup.com	100 Granite Dr. #205 Media, PA 19063	63	Property and casualty; fully-funded and self-funded employee benefits; life; personal lines; captive; bonding	Robert Donato William Donato
10	Lamb Financial Group lambfinancialgroup.com	1100 E. Hector St. Conshohocken, PA 19428	60	Workers compensation; general liability; group life and health insurance; property and casualty; directors and officers	Daniel Heller
11	Lockton lockton.com	1800 John F. Kennedy Blvd. 110 Philadelphia, PA 19103	57	All lines	Chris Keith
11	The Odell Studner Group odellstudner.com	200 N. Warner Rd. #450 King of Prussia, PA 19406	57	Commercial; risk management consulting; risk control; claim management; alternative risk/captives; private risk	Steven Odell
13	Creative Benefits Inc. creativebenefitsinc.com	3809 W. Chester Pike #190 Newtown Square, PA 19073	52	Group insurance products: medical; dental; vision; short and long term disability; life; supplemental life; accidental death and dismemberment; voluntary benefits; flexible spending accounts; section 125 Plans; and long term care individual insurance products: disability; disability buy-sell disability business overhead; key person disability; life insurance; long term care and medicare	Ruth Graham Conaghan
14	Tegler McHenry & Associates Inc. teglermchenry.com	1615 W. Chester Pike #104 West Chester, PA 19380	48	Health and welfare	Albert Tegler
15	HUB International Northeast hubinternational.com	480 Norristown Rd. Blue Bell, PA 19422	47	Property and casualty; employee benefits and life; personal insurance; risk management and loss control	Paul Collins
16	Lyons Companies lyonsinsurance.com	501 Carr Rd. #301 Wilmington, DE 19809	46	Property and casualty; employee benefits; personal lines; bonding; captives; professional liability; workers' compensation	Catharine Lyons
17	KMRD Partners Inc. kmrpartners.com	2600 Kelly Rd. #120 Warrington, PA 18976	40	Property and casualty; employee benefits; personal lines	Kevin McPoyle
18	BMT Insurance Advisors, a subsidiary of Bryn Mawr Trust bmt.com/insurance	1436 Lancaster Ave. Berwyn, PA 19312	35	Property and casualty commercial insurance including customized risk management programs and personal insurance. Cyber liability; professional liability; medical malpractice; personal excess/umbrella liability; valuable articles; family office; employment practice liability; corporate and nonprofit D&O liability; foreign service coverage; international risks; and kidnap and ransom	Kim Trubiano
18	Trinity Benefit Advisors Inc. tbabenefits.com	660 American Ave. #101 King of Prussia, PA 19406	35	Medical fully and self-insured stand alone; consortiums and captives; level funded; Rx plans; dental; life and disability; voluntary	Mathew Mink
20	Crumdale Partners crumdalepartners.com	806 Grubbs Mill Rd. Berwyn, PA 19335	26	Employee benefits; pharmacy drug carve out; property and casualty; and medical stop loss	Matthew Naylor
21	Millennium Administrators Inc. millennium-tpa.com	P.O. Box 419 Lederach, PA 19450	11	Medical; pharmacy carve out; dental; level funding; medicare; LTD; STD; wellness; supplemental coverages; pet RX insurance; HR support, specializing in unique RBR programs	Sara Picard
22	Health Insurance Solutions Inc. gethisi.com	4402 Skippack Pike Skippack, PA 19474	6	Prescription drug carve-out; specialty drug management; TPA administration services; health; dental; vision; life; individual Medicare; group retiree Medicare benefits; employer group waiver plans	Nanette Poserina