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Conner Strong & Buckelew Hires Timothy Gosnear, CPCU, as Managing Director/Senior Vice President in Commercial Insurance Group

26-Year Risk Management Professional to Lead Account Management Services for Life Sciences Group



Conner Strong & Buckelew, a leading insurance, risk management and employee benefits brokerage and consulting firm, announced today that Timothy Gosnear will join the company as Managing Director/Senior Vice President, Major Accounts and a Co-Practice Leader of the Life Sciences Group. Gosnear brings more than 26 years of experience to Conner Strong & Buckelew. Serving as Senior Account Executive and Practice Leader, his primary responsibility will be to direct account services for large and strategic business relationships of Conner Strong & Buckelew with a focus on the life sciences industry. In this role, he will lead account teams and manage and design property and casualty insurance and risk financing programs for larger, more complex clients. He will be based out

of Conner Strong & Buckelew's Philadelphia office.

"As an accomplished leader and client manager, with demonstrated expertise in underwriting, brokerage and life sciences, Tim will be an influential addition to our team," said Michael Tiagwad, President and CEO of Conner Strong & Buckelew. "His deep experience working within the life sciences industry and his award-winning ability to counsel both national and global clients will help us continue to provide innovative risk management solutions that positively impact our clients' business goals."

Prior to joining Conner Strong & Buckelew, Gosnear served as Managing Director in both the Life Sciences and Multi-National Account Practices at Aon Risk Solutions, where he managed the Account Executive and Account Management staff and a portfolio of high profile national and global clients. He specialized in large risk management clients with unique and complex insurance needs, captives and global programs. While at Aon, he was also named a Risk and Insurance "Power Broker" in the Global Segment in 2011 and in the Life Sciences/Pharmaceutical Segment in 2012 and 2013 based on client recommendations. He also received the "Responsibility Leader" designation in 2013 for his work outside of his brokerage role. He previously held several

underwriting and leadership roles during his 14 years in underwriting and management positions with notable insurance carriers.

Gosnear is a graduate of the Wharton School's Insurance Executive Development Program, completed a ten month leadership development program through Leadership Inc., completed graduate finance and management coursework at St. Joseph's University and graduated from Ursinus College with a BA in Economics. He holds a Chartered Property and Casualty Underwriter (CPCU) and Associate in Underwriting (AU) designation .

About Conner Strong & Buckelew

Conner Strong & Buckelew is a leading insurance, risk management and employee benefits brokerage and consulting firm. Through proprietary approaches, the firm offers customized programs designed to align with organizational goals and drive bottom-line growth. Founded in 1959 with offices in New York, New Jersey, Pennsylvania, Delaware and Florida, Conner Strong & Buckelew places approximately \$1 billion in premium volume and has a team of over 300 professionals, serving clients throughout the United States and abroad. For more information, visit www.connerstrong.com or follow us on LinkedIn at www.linkedin.com/company/conner-strong-&-buckelew.



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