

Employee benefits firms

As Seen in *Philadelphia Business Journal*, October 12-18, 2012

Ranked by number of local benefit consulting professionals

2012 Rank	Name Address	Consulting Professionals: local/total	Employees: local/total	Offices: local/total	Sample of benefit consulting specialties available	Local executive
1	Towers Watson 1500 Market St., Philadelphia, Pa. 19102	385 5,500	1,100 14,000	2 113	Benefits, risk and financial services, and talent and rewards	Frank Giampietro
2	Trion Group, a Marsh & McLennan Agency Co. 2300 Renaissance Blvd., King of Prussia, Pa. 19406	244 293	267 316	3 8	Comprehensive health and welfare strategic consulting, including plan design and management, underwriting	Edmund F. Garno
3	Gallagher Benefit Services 4 Radnor Corporate Center, Suite 510, Radnor, Pa. 19087	135 1,650	173 12,300	6 109	Employee benefits consulting/brokerage, health care informatics, plan auditing, retirement plan consulting	Kent Lonsdale
4	Conner Strong & Buckelew 401 Route 73 North, Ste. 300, Marlton, N.J. 08053	84 89	236 302	2 7	Strategic advisory, compliance, and audit, benefits administration, health and wellness, employee engagement	George E. Norcross III Michael Tiagwad Joseph DiBella
5	Kistler Tiffany Benefits 400 Berwyn Park, Suite 200, Berwyn, Pa. 19312	75 93	110 140	2 7	Cost benefit expertise, HR services consulting including wellness initiatives, benefit technology solutions.	William O. Daggett, Jr.
6	PwC 2001 Market St., Suite 1700, Philadelphia, Pa. 19103	72 6,000	1,350 170,000	1 771	Reward and compensation, health and welfare, retirement and tax benefits, HR benchmarking, talent management	Ed Lovelidge
7	The Savitz Organization Inc. 1845 Walnut St., Philadelphia, Pa. 19103	70 75	110 120	1 4	Retirement and group benefits. Full range of actuarial, consulting, compliance and administration services.	Edward T. Bishop Thomas Finnegan Kent Spade
8	Charon Planning Corp. 2600 Kelly Road, Warrington, Pa. 18976	68 58	67 68	1 2	Plan design/management, financial monitoring and management, strategic planning, benefits administration	Christopher J. Gavigan
9	USI Affinity, Benefit Solutions Group 1 International Plaza, Ste. 400, Philadelphia, Pa. 19113	66 618	260 3,300	2 100	A full service firm providing strategic consulting, administration, communication and enrollment technology	Paul Tyer
10	ParenteBeard One Liberty Place, 1650 Market St., Philadelphia, Pa. 19103	47 212	287 1,040	3 20	Audit of employee benefit plans covering defined contribution, defined benefit, employee stock ownership	Paul Kinmartin
11 TIE	Brokerage Concepts Inc. 801 Lakeview Drive, Suite 301, Blue Bell, Pa. 19422	35 35	190 210	2 7	Full range of group benefit plans, value-added administrative services and ancillary products	Margaret Anderson
11 TIE	Willis 100 Matsonford Road, Bldg 5, Ste. 200, Radnor, Pa. 19087	35 1,000	250 16,000	3 400	Combines qualities of a broker with the tools and resources consulting firm to offer services at a competitive price.	Lauri M. Mitchell
13	Creative Benefits Inc. 3809 West Chester Pike, Newtown Square, Pa. 19073	32 36	38 42	1 2	Specializes in the design and administration of benefit plans and help clients navigate through healthcare reform	Ruth A. Graham
14	Buck Consultants, A Xerox Co. 200 Berwyn Park, Suite 110, Berwyn, Pa. 19312	31 1,800	32 2,000	1 43	Benefit and compensation consulting, including brokerage, HR technology, administration, vendor management	Steven L. Brown
15 TIE	Benefit Consultants Group 600 Delran Parkway, Suite B, Delran, N.J. 08075	30 40	117 117	4 10	Retirement plan provider including, consulting, plan design, administration, recordkeeping, compliance and bankruptcy	Beau Adams
15 TIE	M.F. Irvine Corporate Solutions 21 E. 5th Ave., Conshohocken, Pa. 19428	30 30	60 60	2 2	Full-service employee benefit consulting and benefits administration firm	Michael F. Irvine
15 TIE	Model Consulting Inc. 3160 Tremont Ave., Trevese, Pa. 19053	30 30	45 45	2 2	Employee benefits consultation and wellness programs that lower health risk and drive down healthcare cost	Neil J. Model
18	Univest Insurance Inc. 521 W. Main St., P.O. Box 391, Lansdale, Pa. 19446	21 21	65 65	2 3	Specializes in providing comprehensive employee benefits packages to businesses both large and small	Ronald Flaherty
19	Integrated Benefit Services 795 Lancaster Ave., Villanova, Pa. 19085	20 20	22 22	1 1	Plan management, private health exchange, strategic planning, communications, data analytics	Nicholas LaMotte Gordon St. John
20	CBIZ Benefits & Insurance Services Inc. 401 Plymouth Road, Plymouth Meeting, Pa. 19462	18 308	200 5,000	2 130	Provides employee benefits consulting and benefit administration to risk management and financial solutions	Michael Marchini
21	Tycor Benefit Administrators Inc. 850 Cassatt Road, Suite 310, Berwyn, Pa. 19312	14 10	14 14	1 1	Cash balance plans, 401(k) plans, financial planning, group medical insurance, disability	J. Timothy Corle
22 TIE	Benefit Strategies Inc. 122 Ebelhare Road, B-3, Pottstown, Pa. 19465	12 12	4 WND	1 1	Full suite of employee benefit programs including HSA and HRA plans	Coletta Robinson
22 TIE	Hay Group 100 Penn Square East, Philadelphia, Pa. 19107	12 30	200 2,000	1 88	Retirement and actuarial consulting, health and welfare consulting, total compensation statements, benefit	Steve Catone
24	eXude Inc. 2218 Race St., Philadelphia, Pa. 19103	9 9	25 29	1 2	Full service employee benefits consulting, human resource consulting, risk management, commercial insurance	Marcos R. Lopez
25	Advanced Benefit Advisors Inc. 1800 W. Chapel Ave. West, Ste. 160, Cherry Hill, N.J. 08002	7 350	15 1,000	1 50	Custom employee benefits and human resources solutions	Robert E. Petcove