

IMMEDIATE RELEASE

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Conner Strong & Buckelew Opens a Boston, MA Office

Top Insurance Brokerage and Consulting Firm Expands to Serve Growing Life Sciences and Construction Markets within Boston Region

MARLTON, NJ, (October 3, 2016) – Conner Strong & Buckelew, a leading insurance, risk management and employee benefits brokerage and consulting firm, announced today the opening of a Boston, MA office, located at One Marina Park Drive, Suite 1410 Boston, MA 02210. The opening of Conner Strong & Buckelew's seventh office demonstrates the firm's commitment to its organic growth strategy in key metropolitan areas with thriving business communities centered in the industries Conner Strong & Buckelew serves.

"As we explored opportunities to grow our geographic footprint, Boston emerged as a perfect fit for us," said Michael Tiagwad, President and CEO of Conner Strong & Buckelew. "Not only is Boston a city with robust businesses across all types of industries, it's a growing mecca for the life sciences industry, and new growth is sparking many construction and development projects. With longstanding client relationships in the Boston area and more than 50 years of experience serving these industries, now is the ideal time for us to establish a physical presence to serve our current and future clients."

Business development and operations of the new office will be managed jointly by Daniel S. Brettler, Managing Director, Senior Vice President and Life Science and Technology Co-Practice Leader at Conner Strong & Buckelew, and Timothy Gosnear, CPCU, AU, Managing Director, Senior Vice President and Life Science and Technology Co-Practice Leader for Conner Strong & Buckelew. Both Brettler and Gosnear will split their time between Conner Strong's offices in Philadelphia, PA; Parsippany, NJ; and Boston, MA.

"Boston's innovative business and research community has an undeniable energy that matches with that of Conner Strong & Buckelew's," said Brettler. "We are proud to work with some of Boston's top life sciences organizations and higher education providers and look forward to the opportunity to enhance these partnerships and build new ones."

Founded in 1959, Conner Strong & Buckelew is a privately held full-service insurance, risk management and employee benefits brokerage and consulting firm. The firm's 400 employees serve clients across a variety of industries, including aviation, construction, education, healthcare, hospitality and gaming, life science and technology, real estate, and public entities. Based in Philadelphia, PA and Marlton, NJ, Conner Strong & Buckelew provides traditional and innovative risk programs, including captives, construction wrap-ups and joint insurance funds (JIFs).

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About Conner Strong & Buckelew

Conner Strong & Buckelew is among America's largest insurance, risk management and employee benefits brokerage and consulting firms. The firm is an industry leader in providing high-risk businesses with comprehensive solutions to prevent losses, manage claims, and drive bottom line growth. Its employee benefits practice focuses on providing best-in-class benefits administration, health and wellness programs and strategic advisory services.

Founded in 1959 with offices in New York, New Jersey, Pennsylvania, Massachusetts, Delaware and Florida, Conner Strong & Buckelew has a team of nearly 400 professionals, serving clients throughout the United States and abroad. For more information, visit <u>www.connerstrong.com</u> or follow us on LinkedIn at <u>www.linkedin.com/company/conner-strong-&-buckelew.</u>