

## HEATHER STEINMILLER

Conner Strong & Buckelew Senior Vice President and General Counsel

## WHAT IS THE BIGGEST CHALLENGE CORPORATE COUNSELS FACE IN 2016?

The biggest challenge corporate counsels face in 2016 is providing daily advice in a global marketplace. As such, in-house counsel must understand the complexities of global compliance and be able to access the right tools to ensure full legal compliance in a fast-paced environment. Corporate counsels can no longer limit their thinking to the laws of the United States. They must have an understanding of the laws abroad.

## HOW HAS THE ROLE OF A CORPORATE COUNSEL CHANGED SINCE THE RECESSION?

Since the recession, the role of corporate counsel has changed with a strong demand on doing more with less. This requires strong partnerships with outside counsel and also enhanced personal expertise.

## Heather Steinmiller is Among the Top Corporate Counsel in the Region

As Seen in Philadelphia Business Journal, September 8, 2016.

"General counsel today bring more to the table than just their legal expertise. Acting increasingly as legal and business advisors to the CEO and senior leadership team, general counsel draw upon broader business knowledge and a wider skill set. Having the legal pedigree — deep knowledge of the law and regulations, negotiating skills, and specializations such as securities law — is a given."

That's how the Korn Ferry Institute describes the increasingly important role of the corporate counsel.

We agree, and that's why we are honoring once again these unsung heroes of the C-suite.

The *Philadelphia Business Journal* will host its annual Corporate Counsel Awards program during a cocktail reception at the Ballroom at the Ben on Thursday, Sept. 8.

The Business Journal honored 10 winners: six Top Corporate Counsel honorees, one Ogletree Deakins Labor and Employment Counsel honoree, and three Corporate Counsel Rising Star award winners.

We recognized some of the best corporate attorneys in the region, who were selected from nominations that considered leadership skills, commitment to the profession and community involvement.

Specifically, each award-winner was vetted for his or her professional accomplishments, philanthropic work and service on boards in the past five years. The honoree had to have at least one year of service at his or her workplace and demonstrate a history of work-related accomplishment.

Heather Steinmiller was one of 10 award winners. The other winners include:

Evan Foster, GSI Health/Saul Ewing Kevin Gorman, SCA AfH Professional Hygiene Carlos Montoya, Philadelphia 76ers William Scarborough, Project Management Institute Edward Sullivan, Kennedy Health Matthew Buckley, AnnieMac Home Mortgage Kaitlin Rosenthal, Thomas Jefferson University and hospitals Bridget Lankford, GlaxoSmithKline Christine Vigliotti, PHH Corp.

