

Employee benefits firms

As Seen in Philadelphia Business Journal, October 14-20, 2011

Ranked by number of local benefit consulting professionals

2011 Rank	Name Address	Benefit consultants: local/total	Employees: local/total	Offices: local/total	Sample of benefit consulting specialties available	Local executive
1	Towers Watson 1500 Market St. Philadelphia, Pa. 19102	385 5,500	1,100 14,000	2 115	Benefits, risk and financial services, and talent and rewards	Frank Giampietro
2	Trion Group, a Marsh & McLennan Agency Co. 2300 Renaissance Blvd. King of Prussia, Pa. 19406	216 261	239 288	2 9	Health and welfare strategic consulting including plan design and management, underwriting	Edmund F. Garno
3	Gallagher Benefit Services 4 Radnor Corporate Center, Suite 510 Radnor, Pa. 19087	135 1,200	175 1,850	7 106	Employee benefits consulting/brokerage, health care informatics, plan auditing, retirement plan consulting	Kent Lonsdale
4	Aon Hewitt 555 E. Lancaster Ave. Suite 300 Radnor, Pa. 19087	125 NA	155 29,000	3 500	Human capital consulting and out-sourcing solutions, retirement, investment management, health care	Jim Bloomer
5	Benefit Consultants Group 600 Delran Parkway, Suite B Delran, N.J. 08075	86 86	86 86	4 7	National retirement plan provider, consulting, plan design, administration, recordkeeping, compliance	Beau Adams
6	Milliman 1550 Liberty Ridge Drive Wayne, Pa. 19087	80 1,100	80 2,500	1 54	Actuarial and administration services for pension and retirement saving plans, compensation consulting	Patrick J. Grannan
7	Kistler Tiffany Benefits 400 Berwyn Park, Suite 200 Berwyn, Pa. 19312	75 93	125 160	2 7	Cost benefit expertise, HR services consulting including healthcare reform, benefit technology solutions	William O. Daggett Jr.
8	Charon Planning Corp. 2600 Kelly Road Warrington, Pa. 18976	72 72	71 72	2 3	Plan design/management, financial monitoring and management, strategic planning	Christopher J. Gavigan
9	The Savitz Organization Inc. 1845 Walnut St. Philadelphia, Pa. 19103	70 80	103 112	1 4	Retirement, group benefits, compliance, administration	Edward T. Bishop
10	USI Affinity, Benefit Solutions Group One International Plaza, Ste. 400 Philadelphia, Pa. 19113	64 618	260 3,300	2 80	Strategic, consulting, administration, communication and enrollment technology	Paul Tyer
11	Conner Strong & Buckelew 401 Route 73 North, Suite 300 Marlton, N.J. 08053	61 65	231 300	2 8	Strategic advisory, compliance and audit, benefits administration, health and wellness, employee engagement and communications, data analysis	Joseph Buckelew George E. Norcross III Michael Tiagwad
12	ParenteBeard 1650 Market St. Philadelphia, Pa.	60 250	282 1,036	4 24	Primary audit of employee benefit plans covering defined contribution, defined benefit, employee stock	Robert J. Ciaruffoli
13	Willis 100 Matsonford Road, Bldg 5, Suite 200 Radnor, Pa. 19087	40 1,100	300 20,000	3 400	Brokerage and consulting firm offering services at a competitive price point	Lauri M. Mitchell
14	Javers Group 1055 Westlakes Drive, Suite 300 Berwyn, Pa. 19312	36 42	40 44	2 10	Technology solutions, benefits and HR outsourcing, and ADP alliance partnership	Chris Wichser
15	Mercer 1717 Arch St., 27th Floor Philadelphia, Pa. 19103	35 4,250	180 21,000	1 180	Global provider of consulting, outsourcing and investment services	Brian D. Bark
16	M.F. Irvine Corporate Solutions 21 E. 5th Ave. Conshohocken, Pa. 19428	30 30	60 60	2 2	Full-service employee benefit consulting and benefits administration firm	Michael F. Irvine
17	Model Consulting Inc. 3160 Tremont Ave. Trevose, Pa. 19053	30 30	30 30	2 2	Employee benefits consultation and wellness programs	Neil J. Model
18	Creative Benefits Inc. 16 Campus Blvd., Suite 125 Newtown Square, Pa. 19073	28 31	36 41	1 2	Specializing in the design and full-service administration of employee benefit plans	Ruth A. Graham
19	Buck Consultants, A Xerox Co. 200 Berwyn Park, Suite 110 Berwyn, Pa. 19312	26 1,800	28 2,000	1 43	Benefit and compensation consulting, brokerage, HR technology, administration, vendor management	Steven L. Brown
20	CBIZ Benefits & Insurance Services Inc. 401 Plymouth Road Plymouth Meeting, Pa. 19462	25 980	66 4,900	1 150	Insurance benefits, payroll, human capital services, and accounting	Michael Marchini
21	PwC 2001 Market St., Suite 1700 Philadelphia, Pa. 19103	21 295	1,314 33,144	1 78	Reward and compensation, health and welfare, retirement, benefits and actuarial, HR benchmarking	William J. Dunn
22	Benefit Strategies Inc. 122 Ebelhare Road, B-3 Pottstown, Pa. 19465	12* 12	5 5	5 1	Full suite of employee benefit programs including HSA and HRA plans	Coletta Robinson
23	Hay Group 100 Penn Square East Philadelphia, Pa. 19107	12 50	225 2,000	1 88	Retirement and actuarial consulting, health and welfare consulting, total compensation statements	Steve Catone
24	HealthNow Administrative Services 801 Lakeview Drive, Ste. 301 Blue Bell, Pa. 19422	11 16	240 246	2 7	Plan design and full-service administration of group medical, dental, life, vision, individual insurance	Bobby Aherns
25	Tegler McHenry & Associates Inc. 1615 West Chester Pike, Ste. 104 West Chester, Pa. 19380	8 44	25 25	1 1	Employee benefits consulting and plan management services	Albert W. Tegler Jr.

*Consultants are outsourced.

1-877-861-3220 | connerstrong.com