

labor union

AEROSPACE ENGINEERING

For more information contact your Conner Strong & Buckelew representative at 1-877-861-3220.

THE ISSUE

A prominent international aerospace engineering labor union needed a collective bargaining strategy for union employee benefits.

OUR RESPONSE

Conner Strong & Buckelew designed a global strategy for health and welfare plans, including proposed plan alterations, contribution changes and related initiatives. Additionally, we led the national bargaining for the union including several long negotiating sessions. Conner Strong & Buckelew also created the actuarial modeling and cost analysis to support and substantiate the proposals. We also assisted the union in securing a maintenance of their desired plan of benefits for a new three-year agreement.

THE RESULT

Conner Strong & Buckelew led the collective bargaining in a cooperative and diplomatic way with the employer. We constructed changes that were palatable for both sides at a savings of more than \$1 million over three years.

