



benefitNEWS

Preferred Client Pharmacy Coalition Enjoys Unprecedented Results

The 2013 Cost Per Member Per Month Fell 0.7% On Average Compared to 2012 Results

PREFERRED CLIENT PHARMACY COALITION

Numbers Don't Lie

↓ **0.7%** vs. ↑ **5-9%**

Fact: Preferred Client Pharmacy Coalition average cost per member per month dropped 0.7% in 2013 compared to 2012. The industry average for the same period was an increase of 5-9%.

Unique Pharmacy Benefits Exclusively for Clients

Our goal is to help clients find solutions to their drug therapy spend while improving quality, adherence and outcomes. Our Preferred Pharmacy Coalition with Express Scripts that put their Advantages include:

- Preferred pricing and delay discounts
- No copay cap
- Tiered copay
- Automatic copay caps
- In-network credits
- Service level guarantees
- Preferred network renewal conditions
- Custom pharmacy network capabilities
- Clinical and behavioral health management

Why Express Scripts?

Benefits: Express Scripts not only integrates prescription benefits for nearly 30 million people, they are recognized as providing the best value and patient care.

Access: Extensive national pharmacy network.

Accuracy: Automated and fee checkpoints to ensure prescriptions are accurate.

Specialized Care: Specialized pharmacy services available 24/7.

Convenience: Multiple options of long-term medications shipped for free.

Savings: Lower prices than retail pharmacies – without reducing the quality of care.

Service: Customer service representatives are available around the clock. Express Scripts has an ongoing, shared learning network. This has helped us recognize and implement best practices for delivering the highest member experience of any PBM company.

Join our Preferred Client Pharmacy Coalition today to take the volatility out of pharmacy behind you.

Conner Strong & Buckelew is pleased to announce superior results for its Preferred Client Pharmacy Coalition. The 2013 pharmacy cost per member per month across the entire coalition DECREASED 0.7% compared to the 2012 per member per month cost. This is in sharp contrast to the average pharmacy increase outside the coalition which was between 5% - 9% for the same period.

Our goal is to provide differentiating solutions to help clients deal with the competing issues of cost and quality. Conner Strong & Buckelew's Preferred Client Pharmacy Coalition does just that. In addition to stellar cost results, the coalition offers a host of features and benefits that can help employers and plan sponsors better deal with the rising costs of prescription benefits without simply cutting benefits.

<<< For more information about our Preferred Client Pharmacy Coalition, click on the image or contact your Conner Strong & Buckelew representative.



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