

legal

JUSTICE

INTERNATIONAL LAW FIRM

For more information contact your Conner Strong & Buckelew representative at 1-877-861-3220.

THE ISSUE

An international law firm needed assistance with creating a more valuable disability plan for partners. The firm, with approximately 500 employees, wanted to provide an increased level of guaranteed issue disability benefit for their senior partners whom they had determined were largely underinsured. The largest concern at the firm was not just a better plan for this targeted population, but a guaranteed issue arrangement.

OUR RESPONSE

After an exhaustive evaluation by Conner Strong & Buckelew, a partially employer-subsidized plan was put in place, on a guaranteed issue basis. Web-based enrollment provided an additional layer of ease in electing disability insurance coverage. Through the arrangement, the coverages were designed to be automatically portable without premium changes.

THE RESULT

The coverage has since become a critical element to the firm's executive benefits platform and aids in both recruitment and retention of high-level employees.

