

Business Insurance

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Safety consultants¹

Ranked by 2007 revenues from safety consulting services*
As seen the week of December 29, 2008 in *Business Insurance*

Rank	Company/Address	Unbundled Safety Consulting Revenues	Staff	Total Unbundled Clients	Corporate/Institutional Clients	Principal Officer
1	DuPont Safety Resources Wilmington, Del.	\$170,000,000	500	300	250	Jim Weigand, VP/General Manager
2	Marsh-Risk Consulting Practice New York, N.Y.	\$52,500,000	988 ¹	2,400	700	John Merkovsky, Global Practice Leader-Risk Consulting
3	Bureau Veritas Fort Lauderdale, Fla.	\$46,700,000	360	1,800	1,000	Robert Donze, COO
4	ESIS Inc. Philadelphia, Pa.	\$28,750,000	180	640	640	David Patterson, President
5	Liberty Mutual Safety Solutions Boston, Mass.	\$24,100,000	110	58	58	James R. Johnson, Managing Director
6	ATC Associates Woburn, Mass.	\$16,500,000	750	2,000	2,000	Bobby Toups, President/CEO
7	E4Safety Professionals L.L.C. Sunbury, Ohio	\$14,945,975	197		193	Keith B. Snead, President
8	ERM Portland, Ore.	\$14,870,923	265	500	300	John Alexander, CEO
9	Safety Resources Overland Park, Kan.	\$13,381,000	172	148	148	Jack Leonard, President-Safety Resources
10	Safety Management Group of Indiana, Inc. Indianapolis, Ind.	\$13,170,918	113	324	288	Ken Burget, President
11	Regional Reporting, Inc. New York, N.Y.	\$12,000,000	300	300	20	Martin Myers, CEO
12	F.A. Richard & Associates Inc. dba FARA Mandeville, La.	\$7,900,000	187	111	25	M. Todd Richard, President/CEO
13	Risk Consultants Inc. Union City, Ga.	\$7,800,000	88	499	475	R. Michael Malone, President/CEO
13	Gallagher Bassett Services, Inc. Itasca, Ill.	\$7,800,000	41	580	580	Rich McKenna, President
15	CAS-Claims Administrative Services, Inc. Tyler, Texas	\$3,604,001	9	524	523	William S. Costanza, President
16	PSRG, Inc. Houston, Texas	\$3,500,000	45	300	270	Robert J. Weber, President/CEO
17	Conner Strong Risk Control Cherry Hill, N.J.	\$3,418,000	21	90	90	David Grubb, Senior VP
18	Bickmore Risk Services Sacramento, Calif.	\$3,316,170	16	48	8	John Chaquica, CEO/Principal
19	Strategic Safety Associates/MoveSMART Portland, Ore.	\$2,768,000	12	54	54	Robert Pater, Managing Director
20	SafeCon Consulting Group, Inc. La Mesa, Calif.	\$2,200,000	17	35	35	Sam Iler, Principal
21	Meadowbrook, Inc. Southfield, Mich.	\$2,150,000	30	20	20	Robert S. Cubbin, President/CEO
22	Zurich Services Corp. Schaumburg, Ill.	\$2,009,100	396	78	78	Armand Fernandez, Senior VP
23	Zeigle Consulting Associates, Inc. Neillsville, Wis.	\$1,880,300	10	12	6	Stephen J. Zeigle, President
24	Applegate Associates Inc. Manasquan, N.J.	\$1,856,885	21	208	208	Grace C. Applegate, President/CEO
25	Network Safety Consultants, Inc. Orland Park, Ill.	\$1,530,000	7	356	36	Gary R. Glader, President

Revised 11/19/2008 *Reflects safety consulting revenues provided on a direct, unbundled basis. 1 Includes property and employee consultants. N/A=not available. Source : BI Survey