

healthcare

LARGE HEALTHCARE ORGANIZATION

For more information contact your Conner Strong & Buckelew representative at 1-877-861-3220.

THE ISSUE

A large healthcare organization had an unusually large Professional Liability claim that they were concerned could exceed the limits under their Professional Liability policies (primary and aggregate) for an expired policy period.

OUR RESPONSE

The Conner Strong & Buckelew team met with the client's General Counsel, Risk Manager and CFO to better understand their concerns and discuss various options. Based on these meetings we searched the marketplace for a carrier that could provide additional limits on a retrospective basis. This was a unique solution that most carriers would not typically entertain. We met with a number of carriers to discuss the client's needs and how to best structure the transaction.

THE RESULT

The Conner Strong & Buckelew team's ability to think outside the box resulted in successfully obtaining an Option Agreement for the expired policy period for additional limits to meet the client's needs, a solution not readily available in the marketplace. The Agreement contained a six-month Exercise Period and a Commutation Endorsement for a return premium, if the carrier had not paid any amounts under the contract. Our client purchased this Option Agreement which provided the Board of Directors with a safety net should the claim reach its maximum potential. In the end, the client was provided with a unique solution that successfully addressed their concerns.

