

# Top Insurance Brokerages

As seen in *Philadelphia Business Journal*, May 5th, 2017

Ranked by Number of Local Employees

2017 Rank	Name/URL	Address	Local Employees	Local Licensed Insurance Brokers	Total value of Tri-state premiums written for the year 2016	Top Local Executive
1	<b>Willis Towers Watson Inc.</b> willistowerswatson.com	100 Matsonford Rd. Bldg. 5 #200 Radnor, PA 19087	950	190	\$540 million	Brad Messinger John Sherlock
2	<b>Aon</b> ars-us.aon.com/philly/	1 Liberty Pl. #1000 Philadelphia, PA 19103	428	375	NA	David Bennink
3	<b>Conner Strong &amp; Buckelew</b> connerstrong.com	<b>401 Route 73 N. #300</b> <b>Marlton, NJ 08053</b>	<b>311</b>	<b>189</b>	<b>\$1.2 billion</b>	<b>George E. Norcross III</b> <b>Joseph Buckelew</b> <b>Michael Tiagwad</b>
4	<b>CBIZ Benefits &amp; Insurance Services Inc.</b> cbiz.com	401 Plymouth Rd. #200 Plymouth Meeting, PA 19462	310	50	\$52 million	Robin Widdis
5	<b>Arthur J. Gallagher &amp; Co.</b> ajg.com	4 Radnor Corporate Center #510 Radnor, PA 19087	256	254	\$739 million	Thomas Belmont
6	<b>Corporate Synergies Group LLC</b> Corpsyn.com	5000 Dearborn Cir. #100 Mt. Laurel, NJ 08054	133	83	\$481.85 million	Jeff Miller
7	<b>Creative Benefits Inc.</b> creativebenefitsinc.com	3809 W. Chester Pike #190 Newtown Square, PA 19073	60	40	\$193 million	Ruth Graham Conaghan
7	<b>The Safegard Group Inc.</b> safegardgroup.com	100 Granite Dr. #205 Media, PA 19063	60	50	\$130 million	Robert Donato William Donato
9	<b>HUB International Northeast</b> hubinternational.com	480 Norristown Rd. Blue Bell, PA 19422	57	49	\$496.5 million	Marc Cohen
10	<b>The Odell Studner Group</b> odellstudner.com	200 N. Warner Rd. #450 King of Prussia, PA 19406	51	43	NA	Steven Odell
11	<b>Lamb Financial Group</b> lambfinancialgroup.com	1100 E. Hector St. #470 Conshohocken, PA 19428	45	35	\$145 million	Josh Lamberg Daniel Heller
11	<b>Lockton</b> lockton.com	1800 John F. Kennedy Blvd. 1100 Philadelphia, PA 19103	45	44	\$556 million	Chris Keith
11	<b>Lyons Companies</b> lyonsinsurance.com	501 Carr Rd. #301 Wilmington, DE 19809	45	37	NA	David Lyons Joe Valerio Kevin Thomas
11	<b>Tegler McHenry &amp; Associates Inc.</b> teglermchenry.com	1615 W. Chester Pike #104 West Chester, PA 19380	45	24	\$32 million	Albert Tegler, Jr. Albert Tegler
15	<b>M.F. Irvine Corporate Solutions</b> mfirvine.com	21 E. 5th Ave. Conshohocken, PA 19428	41	20	NA	Michael Irvine
16	<b>Trinity Benefit Advisors Inc.</b> tbabenefits.com	660 American Ave. #101 King of Prussia, PA 19406	25	20	\$5 million	Mathew Mink
17	<b>Powers Craft Parker &amp; Beard Inc., a subsidiary of Bryn Mawr Trust</b> bmtc.com/insurance	15 Garrett Ave. Rosemont, PA 19010	19	18	\$24 million	Ned Lee
18	<b>Health Insurance Solutions Inc.</b> gethisi.com	4402 Skippack Pike Skippack, PA 19474	17	2	\$1.5 million	Nanette Poserina
19	<b>Millennium Administrators Inc.</b> millennium-tpa.com	900 Ashbourne Way #B Schwenksville, PA 19473	2	7	\$3 million	Sara Picard