



**Steven Raffuel**  
*Senior Vice President*  
*Surety Practice Leader*

### **Responsibilities**

As Surety Practice Leader, Steve Raffuel manages the underwriting, placement and ongoing program requirements of Conner Strong Companies, inc. clients across a broad spectrum of discipline, whether construction, pharmaceutical, health care or any other form of commercial establishment. In addition, he is instrumental in the achievement of the global growth and economic plan of the company by lending his expertise to the other divisional heads and production staff to strike value added relationships.

### **Background**

For the past 31 years Raffuel has been immersed in all aspects of the surety industry, having begun his career in underwriting roles for Aetna Casualty & Surety, achieving the rank of Regional Vice President before moving into the brokerage end of the business. Before moving to Conner Strong to lead the Surety Practice, Raffuel was responsible for the operating results of a handful of firms specializing in surety placements and construction contractors.

### **Education**

Niagara University – Bachelor of the Arts

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